Competence in Power Generation

From engineering to the installation of well-maintained or completely overhauled power generation facilities, *TUBA Turbinen- und Anlagentechnik GmbH* offers an impressive product and service portfolio. The company's approach to business is characterised by strict neutrality towards manufacturers and customers alike.

To become the European No. 1 in the areas of refurbishing, maintenance, customer service, dismantling and assembly, buying and selling, as well as the evaluation and turnkey relocation of gas turbines, steam turbines, engines, and large boiler and coalpowered power stations is TUBA Turbinen- und Anlagentechnik GmbH's corporate mission. Considering the company's circle of well-known customers, this seems a realistic proposition.

Founded in 1995 by engineer Frank Krämer, a renowned specialist for energy and heat technology and former head of the power station division of the RWE Corporation, TU-BA gained an excellent reputation as a powerful partner for the dismantling and re-assembly of power generation installations. "I saw that the large gas turbine producers have a monopoly-like market position, and this was a contributing factor that led me to set up the company. We are proud to be able to offer a product range that is

completely independent of pletely overhauled power the producers", explains stations."



Dismantling and re-assembly of refurbished power stations are two fields of business that TUBA Turbinenund Anlagentechnik GmbH is particularly renowned

our interview partner Mr. Frank Krämer, Managing Director of TUBA Turbinen- und Anlagentechnik GmbH, based in Hattersheim. "Regarding dismantling and re-assembly services, we are active all over the globe. Other company strengths are modifications and plant installation on the customer's own premises, including personnel training. Due to the current economical and *political climate, including* deregulation on the power market, there is great demand for used and com-

The employment of a re-assembled power station, as opposed to a new one,

means that investment costs can be reduced by up to 60%. Moreover, an increasing number of larger industrial companies in Germany find it beneficial to generate their own power. The size of stations as sold by TUBA Turbinenund Anlagentechnik GmbH ranges from 2 to 25-Megawatt stations for smaller companies to largescale, 1,000-Megawatt plants. "Large stations are also suitable for municipal power generation, for instance in many Asian countries, where power consumption is rising rapidly", explains Mr. Krämer. "It is our long-term, strategic aim to strengthen our position in the market sector for large stations. Thanks to our cooperation with the world's largest turbine companies, which carry out general overhauling, servicing and upgrading work for us, and our subsidiary in Bremerhaven, we are capable of offering our customers a comprehensive service concept, leaving no questions unanswered."



Offices also in Dubai and Kazakhstan

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